



# ENG-110 - Telecom Technologies for Business

## Description

A 2-day training course that will introduce participants to the key telecom technologies available to businesses today, including IP-based networks and services, cellular and Wi-Fi networks, unified communications, and cloud services. The course will also explore the phenomenon of BYOD and review mobility management solutions.

## Objectives

- Gain a high-level understanding of the telecom technologies available to businesses today
- Discover the potential advantages and benefits of telecom technologies
- Develop critical thinking in relation to the multitude of technological offers available in the market

### **Topics**

\*Note: the course structure may be subject to change as trainings are updated on a regular basis.

#### **Fundamentals**

- Key concepts of voice and data transmission
- Access versus core
- Private networks versus public networks
- Global public communications networks
  - o PSTN
  - o Internet

### Data networks and services

- Packet switching versus circuit switching
- LAN versus WAN
- Data transmission services

- Dedicated services
- Frame Relay
- LAN extension
- o IP-VPN (MPLS)
- VoIP convergence of voice and data

#### Wireless and cellular networks and services

- Cellular networks CDMA, HSPA, HSPA+, LTE
- Satellite-based services
- Wi-Fi networks

## Voice equipment and services

- Traditional voice systems and services
  - o Key systems, PBXs, Centrex
- IP-based and converged systems and services
  - Key systems, IP-PBXs, IP-Centrex
  - SIP trunking
  - Residential IP telephony
- Principal equipment and services vendors in Canada

#### Unified communications

- Definition and advantages
- Issues
- Vendors and solutions

### BYOD and mobility management

- The 'consumerization' of technology
- Impacts of BYOD device proliferation, the 'always available' employee, security, policy issues
- Mobility management solutions

#### Cloud services

- Overview
- Advantages and disadvantages
- Vendors and services

## Target Audience

- Managers responsible for their organization's telecommunications requirements who need an allaround understanding of current telecom technologies
- Managers and professionals with an interest in learning about telecom technologies

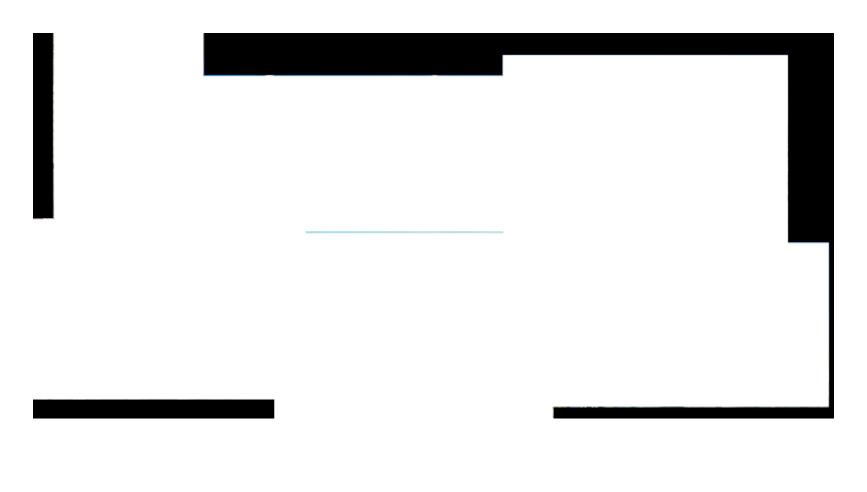
# Methodology

A combination of engaging activities and dynamic presentations to stimulate and maximize participants' learning.



# Location

A selection of Neotelis' training courses is held in various cities around the world. Please contact us at training@neotelis.com for the complete Yearly Training Calendar.



Neotelis can also deliver in-house sessions of this course specifically for your organization. Please contact us at <a href="mailto:training@neotelis.com">training@neotelis.com</a> for more information and a Proposal.

# **About Neotelis**

Neotelis provides training, consulting, conferences and publications to the telecommunications industry worldwide. Its team of senior experts has trained thousands of executives and managers working for operators, regulators, policy-makers and governments in over 120 countries around the world.



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